
From: Gregory Brostrom <brostrom@razorfish.com>
To: Kontogouris <leandros.kontogouris@alumni.insead.edu>
Sent: 29 November 2000 16:38
Subject: RE: info request on your pricing policies

Thank you for your interest in Razorfish. Please contact me by phone at your convenience to discuss our policies as they relate to startup ventures.

Thanks again for your consideration.

Regards,

Greg Brostrom
Business Development
212.798.7030

-----Original Message-----

From: Kontogouris [mailto:leandros.kontogouris@alumni.insead.edu]
Sent: Wednesday, November 24, 2004 3:09 AM
To: info@razorfish.com
Subject: info request on your pricing policies
Importance: High

Dear Sirs:

While I am aware that there are significant differences from project to project, I would appreciate some preliminary information on your pricing policy for your consulting services to startups.

I wish to also ask you whether you accept equity in exchange of your services (or other forms of stakeholding) and how long do these negotiations and arrangements typically take.

Sincerely Yours,

Leandros Kontogouris_